

RETAIL GARDEN CENTERS

Designed to inspire, built to last



PROSPERANT
GREENHOUSES

WHAT PROSPIANT DOES BEST

END-TO-END GREENHOUSE SOLUTIONS

Your business is unique, and so are your greenhouse needs. At Prospiant, we get it. We offer a diverse range of products and services, including every type of greenhouse structure available on the market. With such extensive capabilities, we're confident we can provide you with the perfect solution.

But we don't just stop at the breadth of our offerings. We go beyond, customizing your greenhouse project to fit your specific needs. Prospiant doesn't just sell greenhouses—our team of experts works closely with you from start to finish to ensure your greenhouse performs at its absolute best.

LET OUR EXPERIENCE BE YOUR ADVANTAGE.



DESIGN

- ✓ Design and Consultation Services
- ✓ In-house engineering for all disciplines
- ✓ Value Engineering

BUILD

- ✓ Site Development
- ✓ Greenhouse installation
- ✓ Engineering
- ✓ Retrofit/Renovate



INTEGRATE

- ✔ Zone Control Automation
- ✔ Shading and Cooling Systems
- ✔ Heating systems

OPERATE

- ✔ Operations and Maintenance
- ✔ Ongoing Support, Training, and Education

RETAIL STRUCTURES CUSTOM BUILT TO YOUR NEEDS

From eye-catching entryways and rooflines to exciting layouts and gorgeous features, Prospiant offers diverse possibilities that suit any garden center's style, specifications, and budget. Our experienced team works closely with you to craft a structure that exudes curb appeal to make a standout first impression that attracts shoppers and drives sales.

With our extensive experience in designing and building retail garden centers, we engineer the ultimate retail space for you. Whether you want to create a cohesive brand image across multiple stores or make a bold statement with a unique garden center, let Prospiant bring your vision to life.



GRAND TETON



VAIL



FLAT SHADE STRUCTURE



OPEN ROOF



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PROUDLY MANUFACTURED
IN CANADA & UNITED STATES

LOCALLY MANUFACTURED

Having manufacturing plants in the U.S. and Canada lets us serve our customers with the efficiency of local production and the scale of a North American network. We can produce closer to where you need your products. That means faster turnaround times, shorter transit distances, and fewer delays.

POWDER COATING OFFERED IN-HOUSE!

THE GREENHOUSE IS JUST THE BEGINNING

Prospiant's expertise doesn't end at the greenhouse structure. Our equipment line includes benching, ventilation, irrigation, and more — everything needed to make your retail greenhouse complete.

Whether you want to go with passive ventilation or mechanical ventilation for more precise temperature control, our team works with you to optimize your environment.

We can also provide shade and energy curtains, heating, cooling, storage buildings, retail benching, and more to create the ideal retail environment.



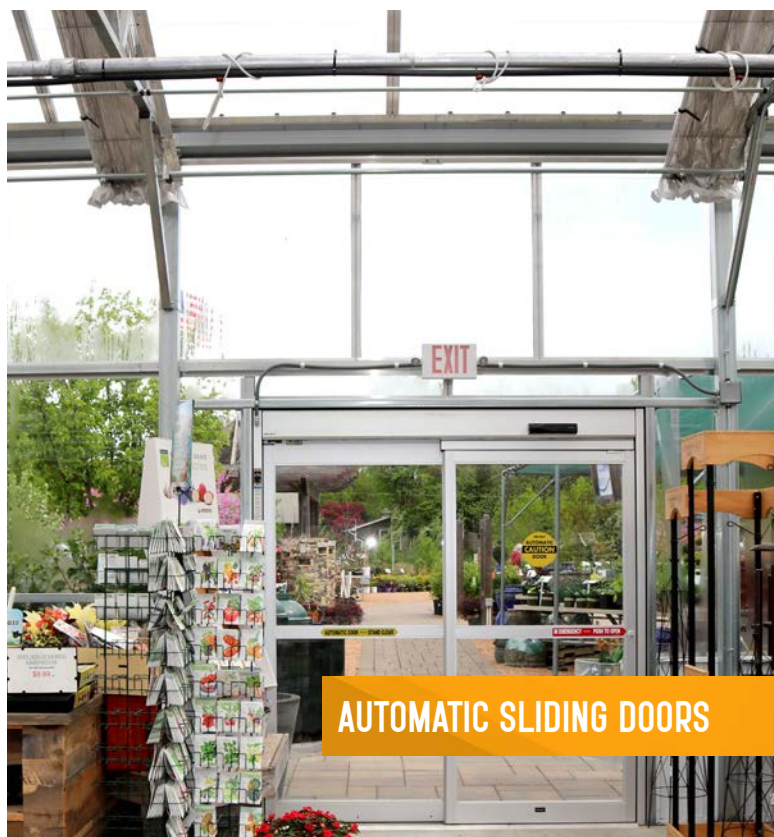
FLOOD BENCH



SHADE CURTAINS



HANGING BASKET SYSTEM



AUTOMATIC SLIDING DOORS

JUST SOME OF OUR WORK



WE BUILD GREAT PLACES FOR PLANTS

RETAIL GREENHOUSE DESIGN TIPS



FIRST IMPRESSIONS MATTER

Want to impress your customers? Invest in highly visible retail greenhouse features. Think storefronts, parking lots, and displays that stand out like the sound of an ice cream truck on a summer day.

Start with what people see first: storefront, parking lot, entrances, clear-view end

BALANCE STYLE WITH FUNCTION

Your retail greenhouse should look great and perform even better. Choose a greenhouse style that fits your business needs.

- **A-frames:** Attractive and versatile; easy to swap coverings as your needs change.
- **Ground-to-grounds:** Budget-friendly starters for beginners in permit-free locations
- **Open-roofs:** Vents that open from gutter to gutter bring the outdoors inside for an open, airy feel.
- **Gutter-connect:** Ideal for larger businesses and easy expansion. Offer more room and greater efficiency than stand-alone houses.

WHAT ARE YOU COVERING?

Different areas of your retail greenhouse need different coverings. Consider what will be under your covering:

- **Plants:** Some love full sun, others need shade.
- **People:** Prefer shade in checkout lines.
- **Products:** Packaging may fade and look worn with exposure to sun



ENTRYWAYS AND EXITS

Keep store entrances and exits centered at the front of your retail greenhouse. This helps with traffic flow and makes it easier to monitor traffic and deter theft.

For smoother flow and customer convenience in your garden center:

- **Separate entrances and exits:** Reduces bottlenecks
- **Extra-wide, automatic doors:** Provide hands-free, easy access
- **Staff-only entrances/exits:** Better for moving plants and supplies
- **Vestibules:** Block cold drafts
- **Covered Plant Pick-up Zone Outside:** Eases congestion at checkout.

PLAN FOR THE FUTURE

When designing your retail greenhouse, don't just think about today—think about what you want your business to look like 10 to 15 years down the road.

Planning for the future keeps your space organized and seamless as you expand, instead of feeling like a patchwork of add-ons.

An experienced retail greenhouse designer can help you create a full layout that's ready for the long haul and break it into phases so you can expand incrementally as your business expands. This approach keeps your costs manageable while setting your retail greenhouse business up for future success.

ARE YOU **READY** TO GROW?

CASE STUDY:

LOWE'S GREENHOUSE

PROJECT TYPE:

Flowers and Retail

LOCATION:

Chagrin Falls, OH

STRUCTURE:

Vail

SERVICES:

Design



THEIR STORY:

Tucked into the scenic Chagrin Valley in Chagrin Falls, Ohio, Lowe's Greenhouse has been a beloved garden center destination for nearly a century.

What began in the 1920s as a catalog order business started by Carlton Lowe—known for its celebrated tuberous begonias—evolved into a thriving garden center under the care of Bud and Ernestine Griff, who purchased the business in the mid-1950s.

Customers can find a great selection of high-quality plants as well as a vibrant community hub that hosts classes, a farmer's market and workshops.

By the 1990s, Jeff and Mary Lynn Griff had expanded Lowe's into a community staple, offering a wide range of products including annuals, perennials, trees, and shrubs. They also added a landscape design services division, a full-service florist, and a gift shop.

In 2019, Bob Scott and Sam Delpra purchased Lowe's. They remain committed to upholding its legacy—still offering the treasured American Hybrid tuberous begonias—while continuously growing the business.

Today, customers find a great selection of high-quality plants at Lowe's Greenhouse. But more than that, they discover a vibrant community hub—one that hosts classes, a local farmer's market, immersive events like Art in the Greenhouse, and hands-on workshops covering propagation, germination, and plant care.

Cleveland Magazine recently named Lowe's a 2025 Best of the East winner in the Best Garden Center category. The honor comes after more than 3,000 readers weighed in on their favorite go-to spots found on the East side of Cleveland.

To keep up with the changing seasons of business, Lowe's has continuously invested in its infrastructure—with Prospiant helping turn those plans into purpose-built structures that grow with the business.



YEARS OF PARTNERSHIP

Over the years, Prospiant has partnered with Lowe's Greenhouse on multiple projects to support the garden center's ongoing growth.

We built the original main garden center greenhouse range—known as the Solarium—and later constructed additional greenhouses to create a more versatile, three-season shopping and plant sales area.

Lowe's needed a greenhouse that could do double duty: serve shoppers and also be an event space when needed.

As part of Lowe's retail transformation, we also replaced an aging retail building with a climate-controlled sales space that now links the greenhouse structures together and enhances the customer experience.

To unify the look and feel of the space, we reskinned the oldest greenhouse range and added new colored trim to blur the line between old and new.

Most recently, we expanded the original greenhouse footprint to increase the plant sales area and create an indoor-outdoor event space.

With Lowe's Greenhouse hitting its 99th year in business in 2025, Bob and Sam marked the milestone with a fitting addition: a new structure affectionately named Greenhouse 99.

Designed and built in partnership with Prospiant, the new 7,668-square-foot Vail-style greenhouses replaced an aging structure and now supports both retail sales and garden center events.

Greenhouse 99 plugs into the existing retail footprint. That connection makes it easy for customers to wander back and forth among the indoor plant sales areas and the florist and gift shop.





WE DESIGN, MANUFACTURE, AND BUILD GREENHOUSES

Prospiant has a strong legacy, built on the foundation of three industry-leading brands. With more than 170 years of combined expertise in greenhouse manufacturing, design, construction, and integration, our employees support customers in the commercial floriculture and nursery, retail, institutional, and produce markets.

- ✓ **Design and value engineer* your project**
- ✓ **Build with local manufacturing and general contracting**
- ✓ **Integrate the perfect growing environment**
- ✓ **Operate your facility in optimum condition**

**We work with partners to ensure proper, compliant performance of engineering and design services.*

PROSPIANT
GREENHOUSES

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